



**Delivering The Right  
Treatment To The Right  
Patient At The Right Time**

A graphic for the "ABOUT US" section showing a glowing blue fingerprint on a dark background with vertical lines of light, all enclosed in a rounded square frame.

## ABOUT US

## ABOUT US

**E**XTRAPHARMA CO.,LTD.is a company incorporated under the Laws of Yemen, carrying Company Registration Number (2818) The company was established in 2010.

The company created and managed by highly talented personnel with extensive experience in the sale, marketing and distribution of pharmaceuticals and medical appliances in the Republic of Yemen. The company represents many drug and medical appliance manufacturers and suppliers for the Yemeni market. It is dedicated to providing quality medical products and services by constantly evaluating Yemen's medical market needs, and then offering high quality products at competitive prices to the consumer market.

Extrapharma experienced team is committed to offering excellent products and services and to ensuring total customer satisfaction. We believe in the concept of both the customer and the supplier working together in a dynamic business relationship, and in continually striving for improvements in service quality.

This collaboration facilitates the process of selling the company's products and services while maintaining full compliance with all Ministry of Health Regulations and Standards, thereby ensuring that safe medicine reaches customers at all times.

All of the company's branches are connected to each other via a computer network system centralized in the company's Main Office in Yemen's Capital, Sana'a, which provides online monitoring, progressive follow up, and constant evaluation of the sales and stock levels in each branch.

The company represents international companies at Yemen market like 3M Gulf,Colenta,plastilap and others



### Our vision

To bring the most innovative state of the art medical technology and solutions to our market.



### Our mission

Secure to partners all the required resources with no over-leaping with other partners Full  
Autonomy Effectively No financial Exposure Risk free

## OUR VALUE



- ▶ Customer satisfaction: The central pillar of our business success.
- ▶ Patient care and well-being: they are our primary beneficiaries.
- ▶ Long term partnerships
- ▶ Loyalty to our partners
- ▶ Flexibility and commitment to good business ethics
- ▶ Professional representation of pharmaceutical and medical appliance companies
- ▶ Implementation of best practices rules at all times
- ▶ Continued search for excellence and innovation
- ▶ Constant adaptation to fluctuating market dynamics
- ▶ Ready to invest in the future and open to Joint Ventures and partnerships

## OUR COMMITMENT



**W**e are dedicated to the development, manufacture and marketing of innovative medicines that make a meaningful difference in healthcare. For us, this is at the core of our responsibility both to

our stakeholders and to society as a whole. Successful pharmaceutical innovation, delivered responsibly, brings benefits for patients, healthcare systems and the communities we serve.

### Experience To Trust

Our global partners & pharmaceuticals portfolio includes many key marketed products, many of which are innovative leaders in their therapeutic areas.

### Modern Business

We partner with manufacturers, hospitals, and other healthcare agencies to provide seamless healthcare solutions to their clients.

### Best Technology

We constantly evaluate Yemen's medical market needs and offer high quality products at competitive prices to the consumer market.



## OUR STRENGTH

**E**fficient Management and Qualified Staff  
Wide range of specialty products and brands from well- reputed international manufacturers.



## OUR LEADERSHIP

As a distributor, “Extrapharma Co.,Ltd.” uniquely combines the reach and resources of a major pharmaceutical company with the can-do spirit and agility of an innovator. The guiding principles and values behind our business strategy are expressed in our company’s Mission Statement: “To discover, develop and deliver innovative medicines that help patients

prevail over serious diseases”. We are pledged to deliver on our commitments: to our patients and customers, to our employees, to our community, to our shareholders, and to our environment. Ultimately, our success will be measured by one thing: the difference we can make in the lives of patients who use our products and services.

## Global Pharmaceutical Portfolio

“ExtraPharma” have worked tirelessly with companies that has develop and deliver trusted medicines that meet real needs.





## INVESTMENT

**E**XTRAPHARMA offer investors excellent long-term potential, There are a number of features that make medical companies especially attractive, whether you are a growth or value investor.

Finding the right investor is a time consuming process. “ExtraPharma” just don’t want the type of investor who is there primarily for the money. New products are build every day, but creating a worldwide new ecosystem takes time and effort. “ExtraPharma” After meetings with several different parties felt the strongest connection with Value Creation and Company. Clearly, funding for New Day at Work

means that we can on board new partners quicker and expend our team on key positions.

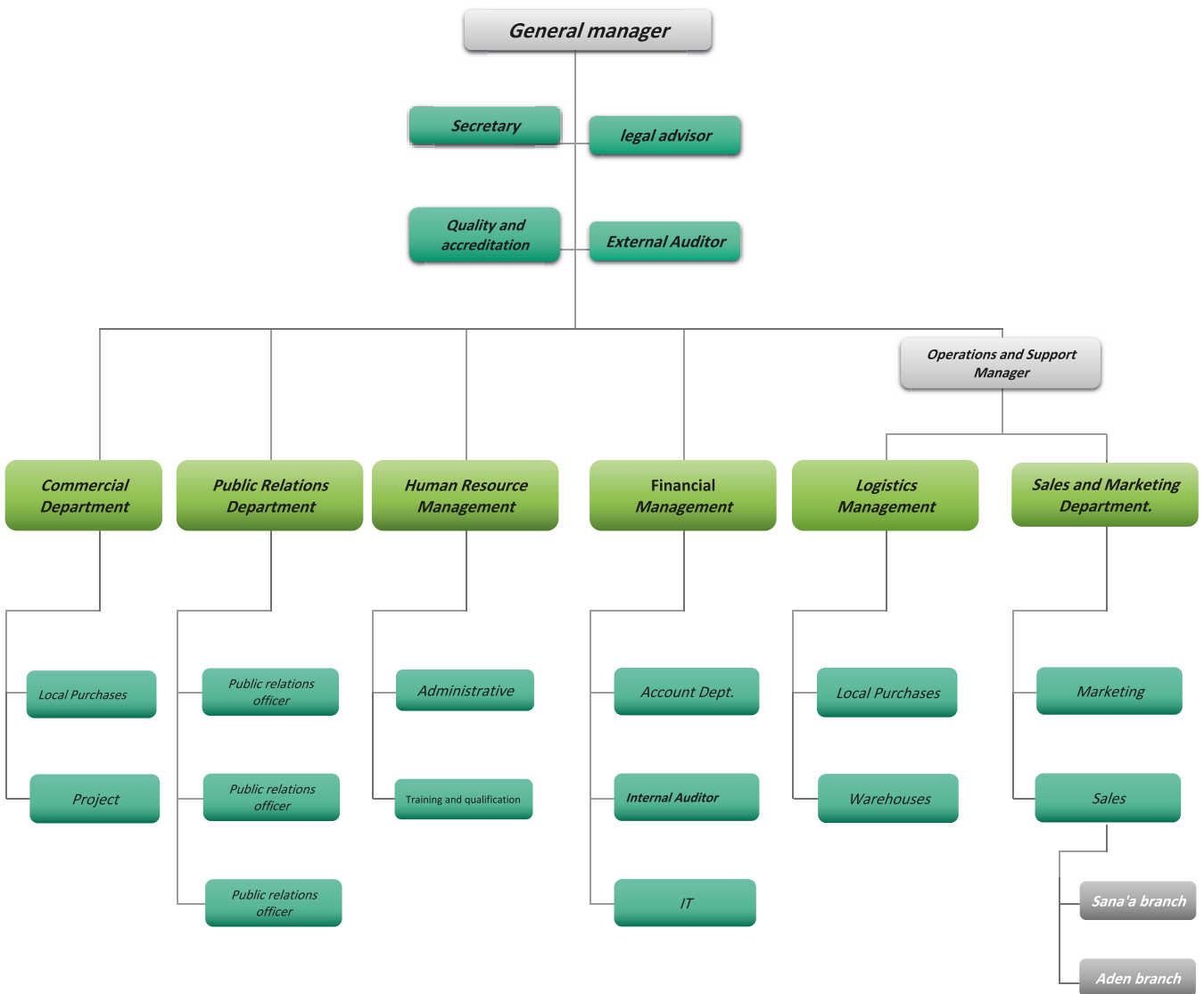
It is a known fact that pharmaceutical companies offer an investor many advantages that you cannot find with other companies. Many value and growth investors find investing in these companies lucrative. Reasons for choosing to invest from a company are varied and plenty, they are not always financially driven. One of the best and perhaps most noble reasons for an investor to place his shares on a company is to consider the company's goals and purposes.

## The Right Formula

“ExtraPharma” offer investors excellent long-term potential, but finding the right investor is a time consuming process. We don’t just want the type of investor whose primary



# ORGANIZATIONAL STRUCTURE



Department   
 Division   
 Branch



- ▶ **Pharmaceutical products**  
Medicines and vaccines



- ▶ **Chemical products, rubber and plastic products**



- ▶ **Personal Protective Equipments**



- ▶ **Medical appliances, precision equipment**



- ▶ **Laboratory Measuring, Observing and Testing Equipments**



- ▶ **Medical Furnitures**



## PARTNERS

### The Right Partnership and Cultural Fit

**E**XTRAPHARMA works in partnership with medical equipments manufacturers and hospitals including healthcare professionals, and other healthcare agencies to

provide seamless healthcare solutions to their clients. "ExtraPharma" also provides our clients with healthcare related resources and support services.

### PARTNERS


### OUR CLIENTS






## WHOLESALE & WAREHOUSE

### Locations:

Extrapharma has a wholesales branch located in the middle of wholesaler market at the capital city - Sana'a, which enable us to execute faster delivery to our customers purchase orders , as well as we have a good warehouse location at 60 meter road with a space of 600 m2 which includes a cold unit to ensure proper storage for required temperature-controlled pharmaceuticals and medical devices.

### Services at sites:

- Sites management 8 employees
- GSDP - compliant logistics
- Professional storage of pharmaceuticals and medical devices guaranteed temperature of °8-2 Celsius
- High quality medical products supplies as we represent international manufacturers and local manufacturers companies.
- Packaging of pharmaceuticals as per the quality standards required from SBD-MA-MOH.



# **EXTRA** PHARMA CO.,LTD.



- 📍 **Head office : Sana'a, Diplomatic Dist - Abubakr St**
- ☎ **7076 / 70067**
- ☎ **00967-1- 211 102** ☎ **00967-1- 440364**
- 📍 **Sana'a Branch (Wholesale) : Altahreer Dist - Alshraee St**
- ☎ **00967-1- 280 930** ☎ **00967-1- 280 944**
- ☎ **00967- 772 153 000 / 00967- 777 306 130**
- ☎ **info@extrapharma.co.com**
- 📍 **Aden Branch : AL-Kahira Dis - AL-Sanafer St**
- ☎ **00967-779129813** ☎ **00967-2- 382786**

